



# MANAGEMENT PRESENTATION ORDER FORM

Firm: \_\_\_\_\_ Contact: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

- Artificial Harmony: The Elephant Is Still in the Room
- Avoiding the Communication Tax: The High Cost of Poor Communication
- Becoming the Employer of Choice in Your Market
- Building a Culture of Discipline in Your Firm
- Building Firm Loyalty: The Vital Keys
- Conducting an Effective Partner Retreat
- Conducting Meaningful 360° Evaluations
- Creating a Culture of Accountability
- Creating a Firm of Excellence
- Creating a Firm-Wide Culture of Continuous Learning
- Creating and Communicating a Shared, Compelling Firm Vision
- Creating and Sustaining a Culture of Self-Accountability
- Dealing Effectively with Your Firm's Underperformers
- Eventually You'll Run Out of Ledge: Proactive Ways to Reduce Your Team's Stress
- Exceptional Client Service: Getting the Entire Firm on the Same Page
- Finding the Delicate Balance: Work and Life
- Firing Your D-Level Clients
- Firm Success and Partner Goals: Making the Connection
- Getting Serious About Niches
- Giving Great Presentations: Hints, Tips and Strategy
- Hardworking, Loyal But Not A Star: Retaining Those Who Will Never Make Partner
- Hiring Your Firm's Future: What to Look for Today
- How Am I Doing? Evaluating Your Impact as Managing Partner
- How Do You Measure Up? Becoming a High Performing Firm
- How Am I Doing? Evaluating Your Impact as Managing Partner
- Improving Communication within Your Firm
- Keeping Poor Performers: A Game Nobody Wins
- Key Principles of Effective Coaching
- Making Partner Meetings the Best Meetings You Attend
- Making the Most of Every Team Member's Strengths and Talents
- Making Your Firm Governance Model Work For You, Not Against You
- Moving Away From the Book of Business Culture
- New Partner Training: What the Best Firms are Doing
- Ownership: The Privileges and Responsibilities of Being a Shareholder
- Partner Compensation: A Catalyst for Firm-Wide Change
- Partner Evaluations: If Nothing Ever Changes What's the Point?
- Principles of Personal Development: Making the Most of Your Career
- Removing the Mystery from Your Path to Partner Program
- Sharpening Your Focus: The Top Five Issues for 2008
- Stop Conducting Perfunctory Performance Reviews
- Strategic Marketing: A Process That Makes a Difference
- Strategies for Turning Busy Season into Opportunity Season
- Succession Planning: The Vital Keys to Success
- Ten Keys to Creating Raving Fans
- Ten Proven Ideas for Building Firm Culture
- The Partner Sabbatical: A True Win/Win/Win
- The Ten Worst Habits of Leaders
- Transition Planning for Retiring Partners
- Transitioning Clients at Partner Retirement: Getting It Right
- What Every Firm Needs to Know About Proactively Preparing for Busy Season
- What It Means to Be a High Performing Partner
- World Class Training: Getting Your Firm on Track
- Written Standards: Getting Beyond the Talk in Improving Performance

## MANAGEMENT PRESENTATION MATERIALS

This packet includes the printout of the PowerPoint Presentation and an audio CD of the live presentation.

## SHIPPING INFORMATION

Priority

You should receive your order by US mail within 10 days of receipt (outside the US, please allow additional time). If you need your order shipped priority, please check the box above and we will send the presentation Federal Express Saver (3-day) for an additional charge of \$15. If you need the presentation more quickly, please contact us at 406-495-1850.

## ORDER INFORMATION

|   | Non UAN Member | UAN Member | Total |
|---|----------------|------------|-------|
| Number ordered: _____ x                                       | \$195          | \$100      |       |
| For Federal Express Save shipping (3-day), please add \$15.00 |                |            |       |
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| <b>Total Cost</b>   |                |            |       |

## PAYMENT INFORMATION

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Complete and fax both pages of this order form to Upstream Academy at 406-442-1100 or mail to the address below. Please make checks payable to **Upstream Academy**. If you have questions please contact Kelsey Ferro or Georgia Cummings at (406)495-1850.



### UPSTREAM ACADEMY

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### UNCONDITIONAL GUARANTEE

Your satisfaction with Management Presentations is guaranteed. If you are not completely satisfied with the value you receive, we will, at your option, either refund your fees or accept the portion of those fees that reflects your level of satisfaction.