

LEADERSHIP TRAINING FORUMS: YEAR ONE MOSTLY ABOUT PERSONAL DEVELOPMENT

- Using Time Wisely: Key Principles of Time Management
- The Importance of Personal Example: Acting Like a Leader
- Personal Integrity: Self Accountability and Commitment
- Basic Contributions to the Firm: Budgets, Billings, Collections, and Ideas
- Capitalizing on Personal Strengths and Talents
- Making a Commitment to Quality
- Personal Discipline and Great Leadership
- Performing Damage Control for Areas of Personal Weakness
- Setting and Accomplishing Worthwhile Goals
- Learning to Give and Receive Constructive Feedback



LEADERSHIP TRAINING FORUMS: YEAR TWO MOSTLY ABOUT TEAM DEVELOPMENT

- Effective Delegation: How Leaders Help Others Grow
- The Role of Humility in Great Leadership
- This Isn't Burger King®: Being Part of a Team
- Creating a Business Development Culture
- Bandwagons: Be Careful Where You Jump
- Becoming a High Yield, Low Maintenance Firm Member
- Understanding and Improving Firm Processes
- Using a Personal Network to Enhance Your Career
- Conducting Effective Performance Evaluations
- Client Management: Selecting and Keeping A-Level Clients



LEADERSHIP TRAINING FORUMS: YEAR THREE MOSTLY ABOUT LEADERSHIP DEVELOPMENT

- Leading Through Skillful Execution
- Ten Reasons to Treat the Firm as Your Best Client
- The Benefits and Obligations of Being a Leader
- Becoming a Recognized Expert
- Keys to Delivering Exceptional Client Service
- Launching and Growing Profitable Niches
- Achieving Work/Life Balance As a Leader
- Strategic Thoughts About Marketing
- Adopting a “What’s in the Firm’s Best Interest?” Attitude
- The Proper Way to Approach Strategic Planning

